

## Daily Economic News Summary: 19 December 2016

### 1. Kedaara Capital invests Rs430 crore in Hyderabad's Vijaya Diagnostic

Source: Live Mint ([Link](#))

Private equity (PE) firm Kedaara Capital Advisors Llp has agreed to invest Rs430 crore in Hyderabad-based diagnostics chain Vijaya Diagnostic Centre Pvt. Ltd, two people aware of the development said. "The two parties have recently signed agreements and the deal has been closed," said one of the two people cited above, requesting anonymity. "Talks between Kedaara and Vijaya Diagnostic were on for the last four-five months." Kedaara has acquired a "significant minority stake" in Vijaya Diagnostic through both a primary and secondary share sale, he added. According to the second person cited above, while initially Kedaara was looking to invest around Rs350 crore, it eventually agreed to invest around Rs430 crore, as the company has seen strong growth in operating profit in the current financial year. He also requested anonymity. Founded in 1981 by Surendranath Reddy, the diagnostic chain has 30 centres in Hyderabad, according to the company's website. It also has centres in Kolkata, Bangalore, Gurgaon, Visakhapatnam, Kurnool, Nellore, Warangal and Nizamabad. Vijaya Diagnostic provides diagnostic services spanning radiology, imaging, nuclear medicine, conventional and specialty laboratory services and diagnostic cardiology.

### 2. Practo buys healthcare analytics firm Enlightiks

Source: Live Mint ([Link](#))

Healthcare services platform Practo Technologies Pvt. Ltd has acquired Enlightiks Business Solutions Pvt. Ltd, a healthcare analytics solutions firm, in a cash and stock deal. Established in 2012, with offices in Bengaluru and Charlotte in the US, Enlightiks owns a predictive clinical and computational platform called Querent and uses big data analytics to provide business intelligence to healthcare providers. The company was started by Indian Institute of Technology-Kharagpur alumnus Vamsi Chandra Kasivajjala, who had earlier worked with Philips India and Religare Technologies among others, along with Shilpa Peri, Venkatesh Pagidimarri, Bas Nair, Shaunak Joshi and Sunil Kondala. Practo confirmed the development, but did not disclose the terms of the deal. "We sell marketing solutions and software to enterprises. In the second bucket, Enlightiks becomes one of the most important products. Last year, we acquired Insta Health Solutions and Qikwell Technologies Pvt. Ltd. With this portfolio of software products, we complete the suite for healthcare providers," Practo chief executive

Shashank N.D. said. Practo has been among the most active buyers among large Indian start-ups. Apart from Enlightiks, Qikwell and Insta, it acquired FitHo, a fitness management platform and product outsourcing firm Genii.

### **3. Payments firm Payworld India scouts for a strategic partner**

**Source: Live Mint ([Link](#))**

Payworld India, which offers domestic money remittance services and mobile recharges, is in talks with a strategic investor to infuse funds and help the company grow its business, two people with direct knowledge of the matter said. “The company is expected to raise as much as \$100 million through the deal,” said one of the two people cited above, on the condition of anonymity as the talks are at a premature stage. “We are looking to grow the business. We feel that after the demonetization, a lot of scope is there to acquire merchants and expand the merchant base and retailer base. We need a good strategic partner to grow the business, expand it and take it to the next level,” Dhabhai said, adding that the Payworld has hired IEG-Investment Banking Group to scout for a strategic partner. Started in 2006 by Sugal & Damani group of companies, Payworld offers utility services like domestic money remittance, mobile and DTH (direct -to-home) recharges, rail, air and bus reservations and utility bill collections, digital wallets, cash withdrawal points and assisted e-commerce.

### **4. SAIL in talks with Japan’s Nippon Steel, Kobe for tie-ups**

**Source: Live Mint ([Link](#))**

Steel Authority of India Ltd (SAIL) is in talks with Japan’s Nippon Steel & Sumitomo Metal Corp. and Kobe Steel Ltd for potential technical agreements to help the firm expand its global footprint, SAIL’s chairman told *Reuters*. India’s biggest state-owned steel producer has already held an initial round of talks with Japan’s top steelmakers, Singh said, adding that the steel produced through the tie-ups could be sold to India’s defense sector. “The defence sector is using a lot of steel. So for all those grades, there is continuous improvement in R&D. And for penetrating these markets also—Japan and Europe—we need to understand their technologies, their uses. Therefore these tie-ups will be handy,” Singh said. SAIL already supplies steel to the Indian navy and army, primarily for battle tanks.

## **5. Delhi airport is the busiest in the world for Airbus A320 flights**

**Source: Business Standard ([Link](#))**

Delhi airport sees the highest number of Airbus A320 flights in the world, according to a report by aviation website [anna.aero](#). The website, which tracks airline network planning, analysed aircraft type wise departures for the first week of August. The report was released earlier in the week. While Dubai airport has the highest number of Boeing 777 and Airbus A380 flights, Delhi tops the list for A320 movements. According to the report, Delhi has 1698 departures with A320 aircraft per week - that is over 242 daily departures. Shanghai Pudong and Barcelona airports were ranked second and third with 1496 and 1495 weekly departures. With over 20 per cent increase in domestic air traffic airlines are adding planes. Capacity expansion is led by IndiGo which has a fleet of 124 Airbus A320s which is the second highest in the world. The Airbus A320 and Boeing 737 planes are a mainstay of domestic airlines. There are 192 A320s in service in the country and IndiGo, Air India, GoAir, Vistara and AirAsia are the operators.

By Shreya Chopra

