

DOING BUSINESS WITH

THAILAND

BY CHUTINTORN GONGSAKDI
AMBASSADOR OF THAILAND



Thailand & ASEAN: ASEAN Economic Community (AEC)

ASEAN GDP at Current Prices (US\$ billion)

2,499.1



2013

2,568.4



2016

2,765.8



2017

ASEAN GDP was **3.3%** and **3.5%** of World GDP in **2013** and **2017** respectively



6th

largest economy in the world, 3rd in Asia with a combined GDP of US\$2.77 trillion in 2017, and GDP growth 5.3% year-on-year

AEC Blueprint 2025 (2016-2025)

A Highly Integrated and Cohesive Economy

A Competitive, Innovative and Dynamic ASEAN

Enhanced Connectivity and Sectoral Cooperation

A Resilient, Inclusive and People-Oriented, People-Centred ASEAN

A Global ASEAN

AEC Blueprint 2015 (2008-2015)

Single Market and Production Base

Competitive Economic Region

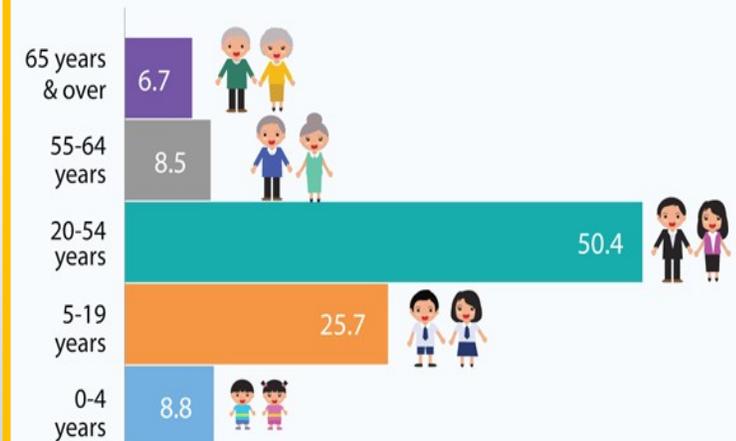
Equitable Economic Development

Integration into the Global Economy

More integrated

ASEAN Economy under the "AEC Blueprint 2025". ASEAN will be innovative and dynamic with enhanced connectivity and integrated with the global economy.

ASEAN Population by Age Group, 2017 (%)

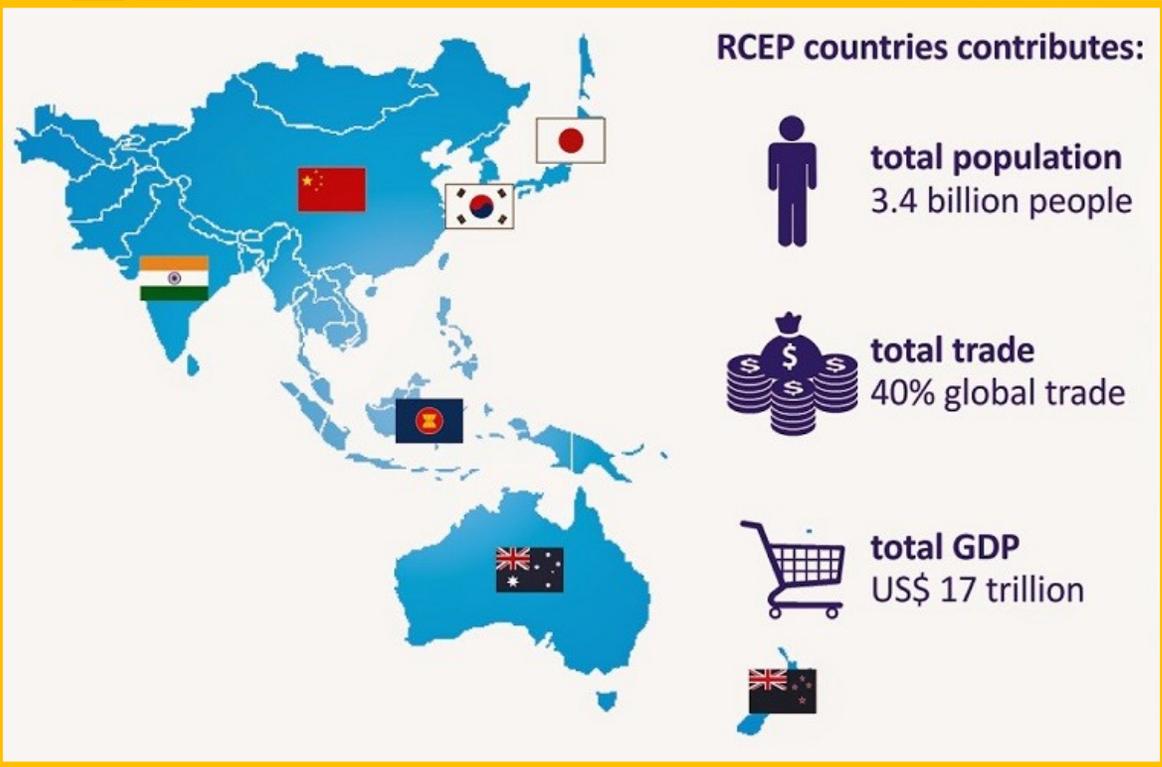


3rd

largest market with more than 630 billion people and more than half were below 30 years of age

Thailand's ASEAN Chairmanship & India

Finalization of RCEP Negotiations in 2019



Enhancing Connectivity of MPAC 2025 and India's Act East Policy

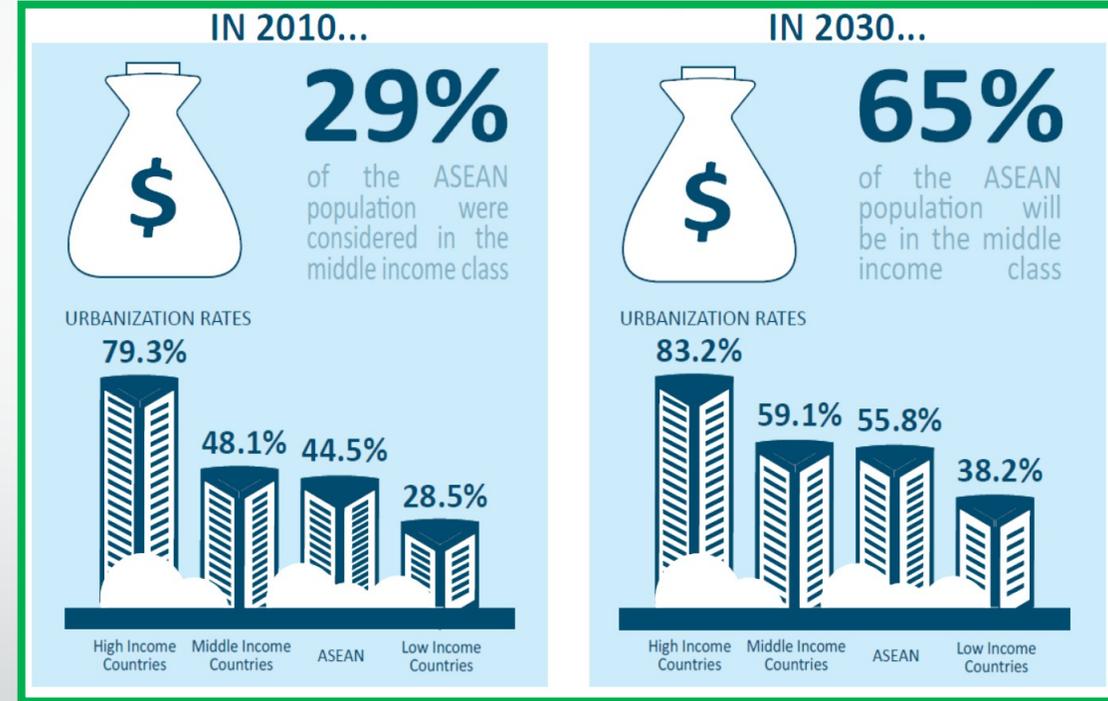
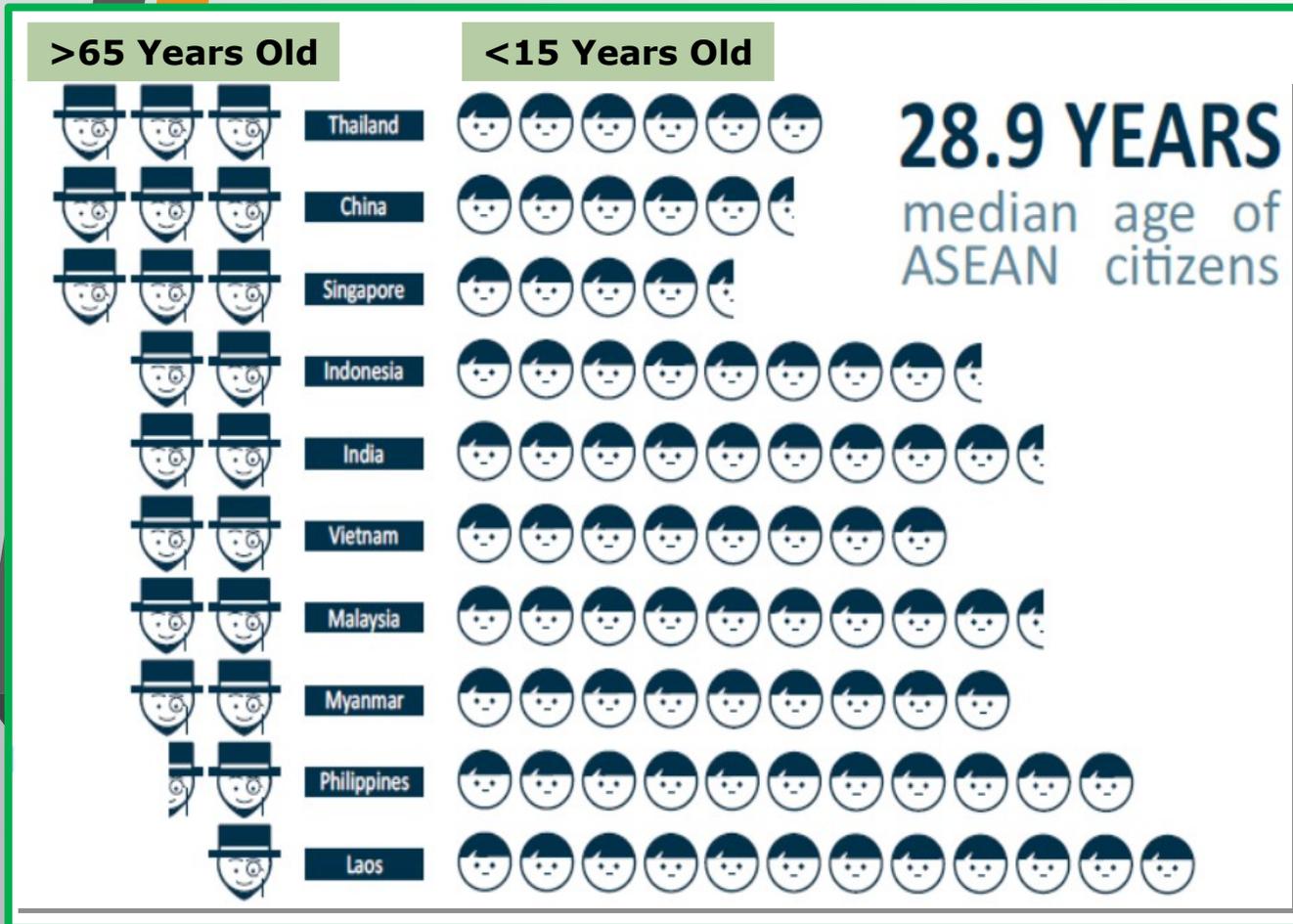


Master Plan on ASEAN Connectivity (MPAC) 2025



Reality Check on Thailand-and-ASEAN Market

ASEAN has young population with increase of middle income class and urbanization rate

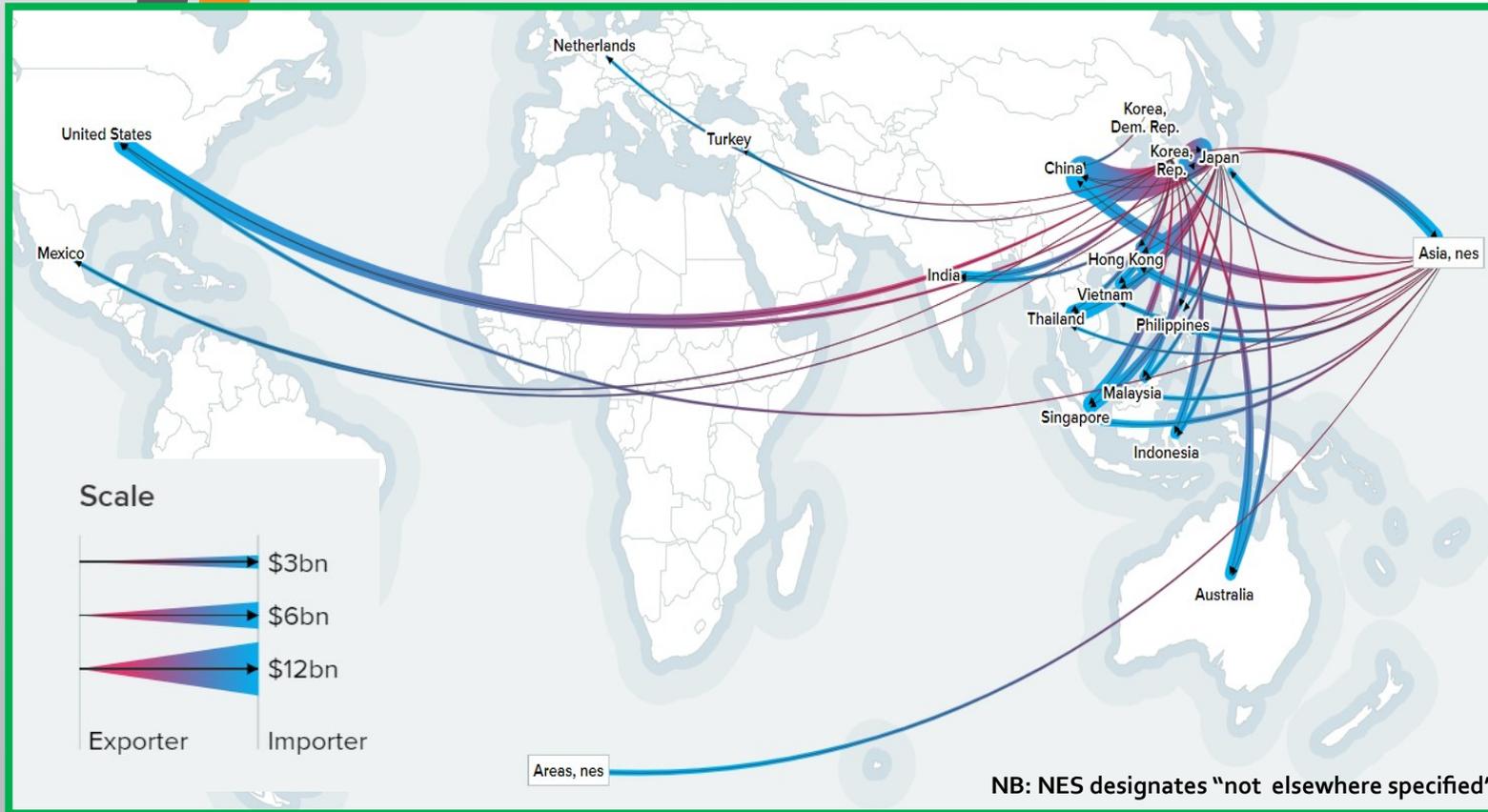


CLMV population covers 26% of ASEAN population (94.9 Million)

Reality Check on Thailand-and-ASEAN Market

Connecting the Connectivities

increases interactions, productivity, and market opportunities in ASEAN



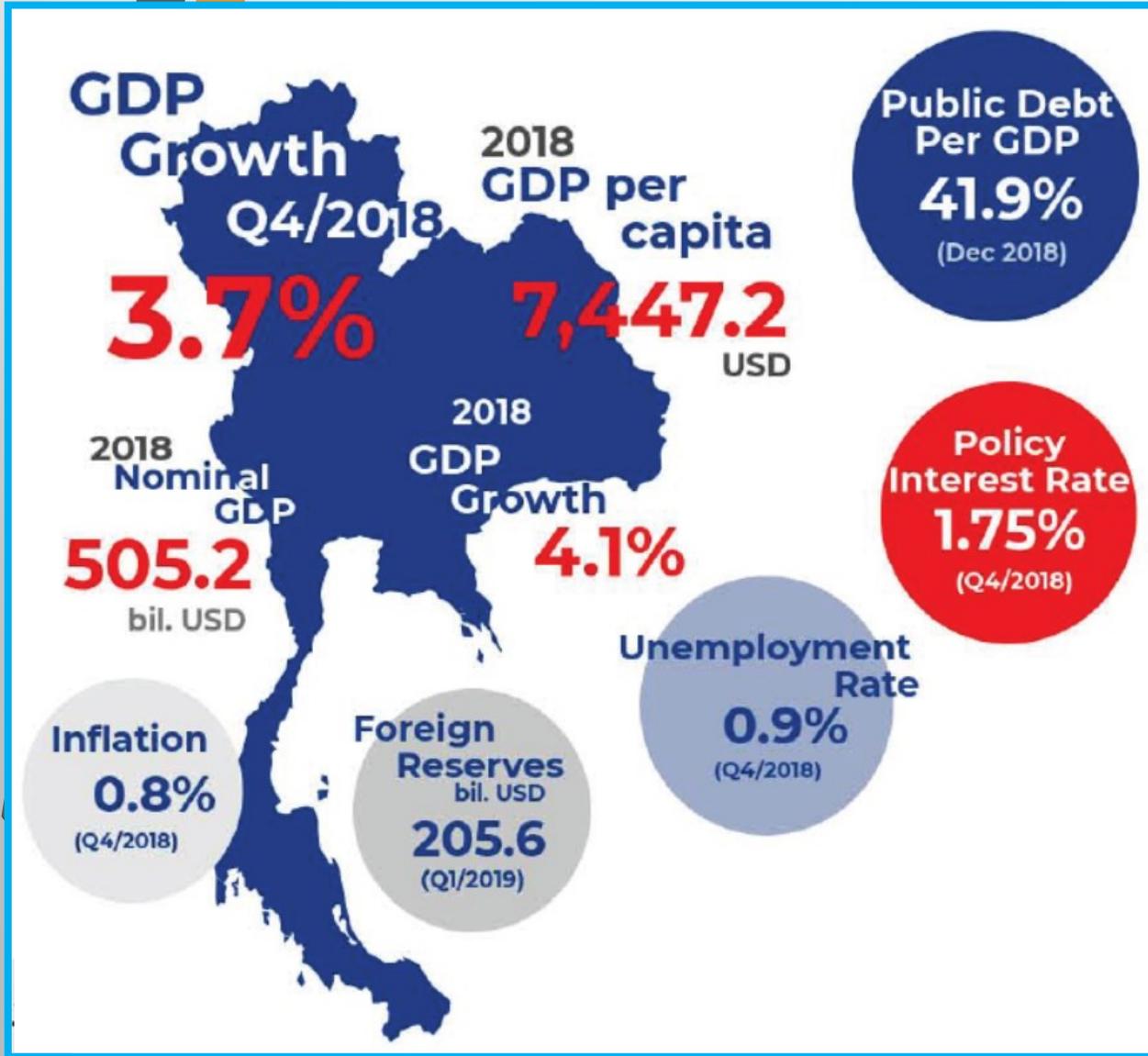
Trade Flows of Commodities from ASEAN to the Rest of the World

Shared of ASEAN Trade in Goods

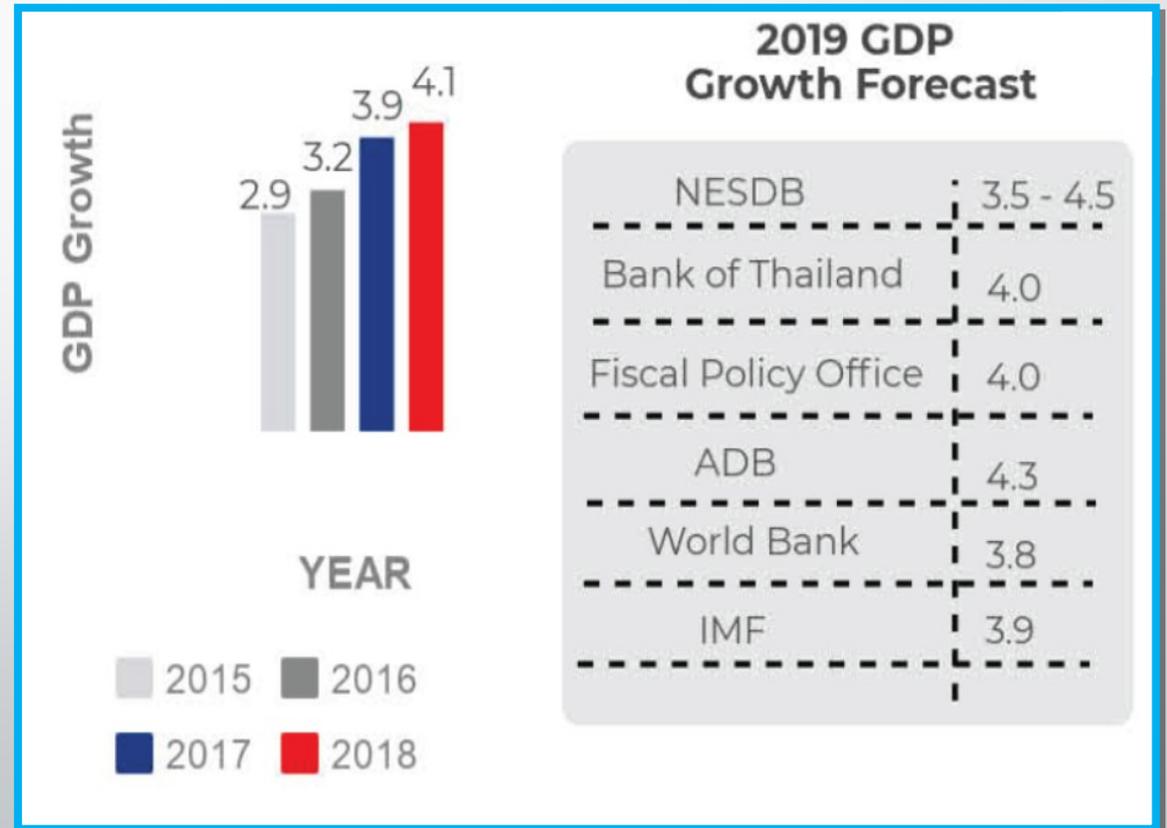


Why investing in Thailand for
opportunities in ASEAN?

Thailand's Economic Factsheet



Economic Figures



Thailand's Trade and Tourism

Trade Statistics (bil. USD)

	Export Value	Import Value	Trade Balance
Q4/2018	62.54	58.13	+4.4
2018	253.4	229.81	+23.6
2017	235.3	201.1	+34.2

Tourism

Top Tourists (Jan - Dec 2018)

1.  China 10.54 mil.	2.  Malaysia 4.10 mil.	3.  South Korea 1.80 mil.	4.  Laos 1.75 mil.
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Foreign Tourists (Jan - Dec 2018)

38.28 million

2017
35.38 million



Exports

Top 10 Exports Destinations (Jan - Dec 2018)

1. 	6. 
2. 	7. 
3. 	8. 
4. 	9. 
5. 	10. 

Total 253.4 bil. USD

Top 10 Exports (Jan - Dec 2018)

1. Auto Parts & Accessories
2. Computer, Equipment, & Parts
3. Precious Stones & Accessories
4. Rubber Products
5. Plastic Pellets
6. Refined Fuels
7. Chemical Products
8. Electronic Integrated Circuits
9. Machinery and Parts
10. Iron, Steel, & Products



Imports

Top 10 Import Origins (Jan - Dec 2018)

1. 	6. 
2. 	7. 
3. 	8. 
4. 	9. 
5. 	10. 

Total 229.8 bil. USD

Top 10 Imports (Jan - Dec 2018)

1. Crude Oil
2. Machinery & Parts
3. Electrical Machinery & Parts
4. Chemical Products
5. Jewelry
6. Iron, Steel, & Products
7. Electrical Integrated Circuits
8. Auto Parts & Accessories
9. Other Metal Ores
10. Computer Equipment & Parts

Thailand's Investment Factsheet

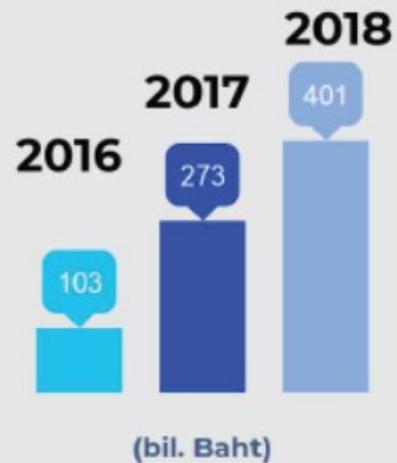
Foreign Direct Investment (FDI)

Jan - Dec 2018



Foreign Direct Investment (FDI)

Jan - Dec (2016 - 2018)



Source: Bank of Thailand (BOT)

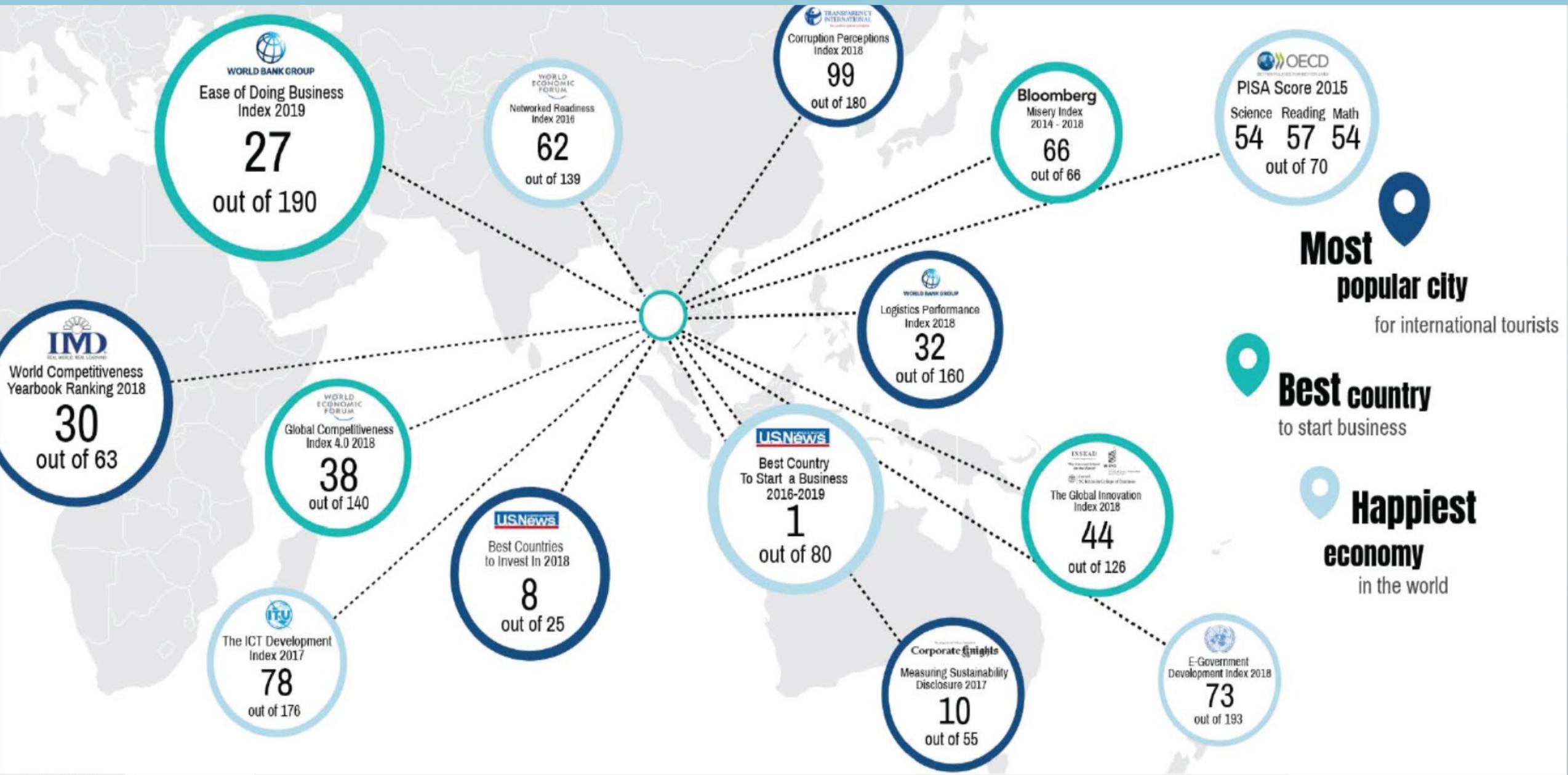
Top 10 FDI by Economies

Economy	Value (bil. Baht)
Japan	143
Singapore	58
Hong Kong	53
United States	35
China	20
Germany	17
Denmark	12
Mauritius	8.8
Korea	6.1
United Kingdom	5.2

Top 10 FDI by Industries

Industry	Value (bil. Baht)
Manufacturing	75.5
Financial and insurance activities	111
Real estate activities	76
Wholesale and retail trade	40
Construction	5.9
Accommodation and food service activities	0.53
Agriculture, forestry and fishing	0.50
Transportation and storage	-2.5
Electricity, gas, steam and air conditioning supply	-3.6
Mining and quarrying	-13.2

Thailand's Ease of Living and Doing Business



Thailand's Political Stability with Long-term Economic Policies of Thailand and ASEAN



Thailand's 20-year National Strategy (2018-37)

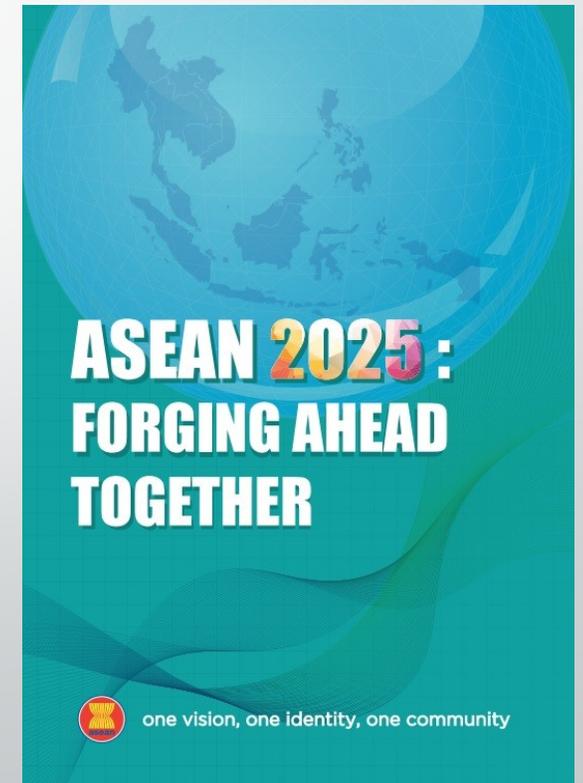


Through visions based on “**stability, prosperity and sustainability**”, Thailand will become a developed country through development based on the Sufficiency Economy Philosophy.

Eastern Economic Corridor: EEC



Further Consolidation of ASEAN to 2025

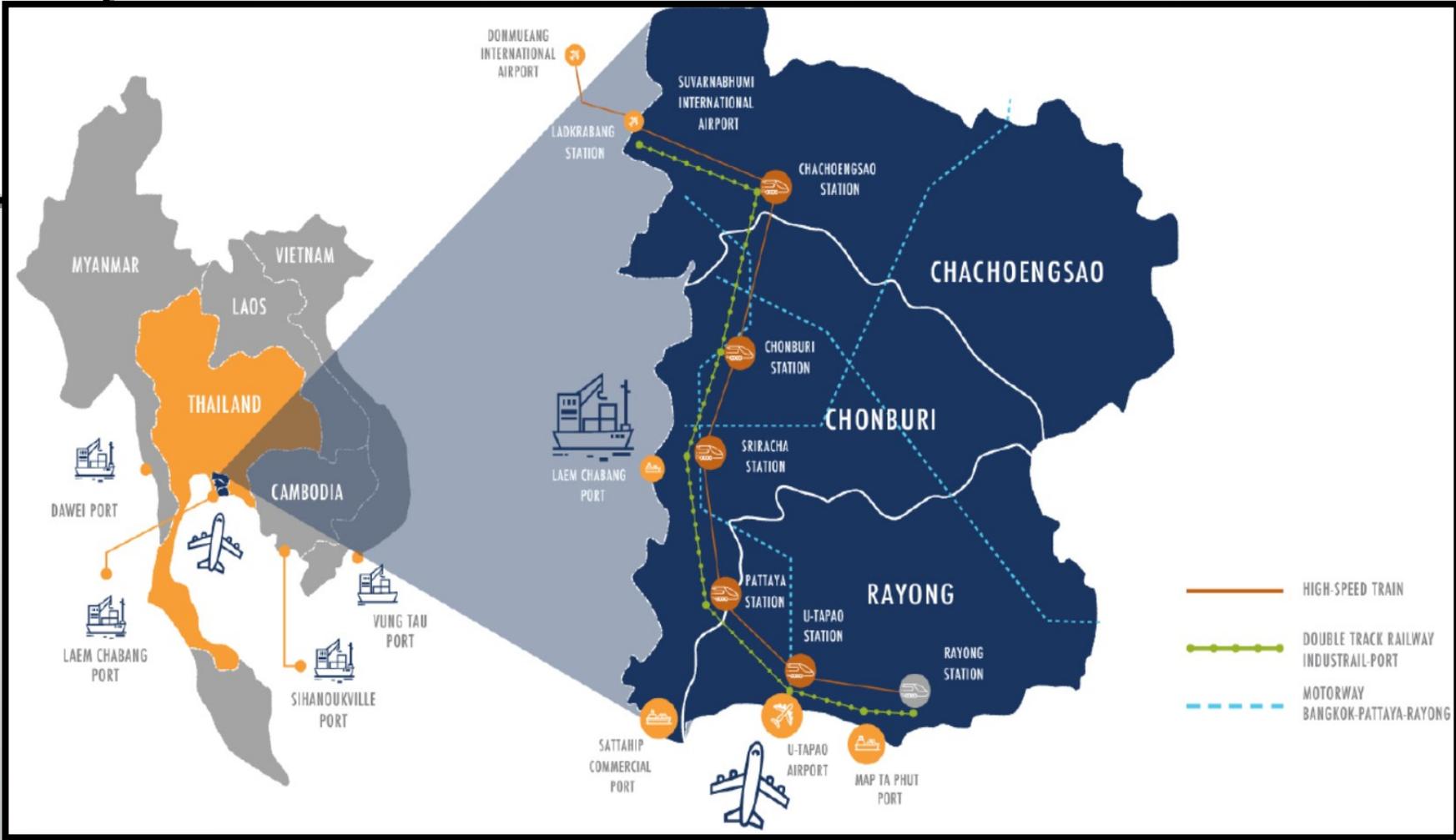


- **24 March 2019**, Thailand held General Election.
- **28 March 2019**, Thai Election Commission announced result of 100% vote count.
- **The official election results will be announced by 9 May 2019.**

Thailand's Eastern Economic Corridor (EEC)

**Complete Strategic Location
Creating Inclusive Environment**

**Perfect Channel to the
Most Prosperous Asian
Economies Covering
59% of World
Population**



Infrastructure Development for EEC



Public participation 32%
amount 200,000 million bahts



High Speed Rail Linking 3 airport
Project Value 182,524 million bahts (present value, PV)



Public 65% Private 35%
Bidding document bought by 31 firms in progress selecting preferred bidder
Project completion 2023



Leam Chabang Seaport Phase 3
Project Value 84,360 million bahts

Public 63% Private 37%
Bidding document bought by 32 firms (For Port F)
Proposal submission 29 March 2019
Project completion 2023



Map Ta Phut Seaport Phase 3
Project Value 55,400 million bahts

Public 23% Private 77%
Bidding document bought by 18 firms (for gas Cargo Port)
Proposal submission 15 February 2020
in progress selecting preferred bidder
Project completion 2025



Private participation 68%
amount 450,000 million bahts

Maintenance repair and overhaul
Project Value 10,588 million bahts

Public 60% Private 40%
Proposal submission 22 March 2019
Project completion 2022

EEC: 12 Targeted Industries



Next-generation Automotive

For decades, Thailand has been recognized as Asia's leading automotive manufacturer. To build upon the existing capabilities, EEC, therefore, places great importance on energy-efficient and electric vehicles (EV).

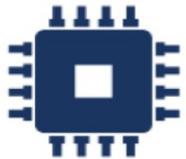


BHARAT FORGE



Advanced Agriculture and Biotechnology

With strong agricultural fundamental, EEC has adopted a strong promotional stance to elevate the capacity of agricultural industries. The enrichment will focus on the incorporation of advanced agricultural technologies and biotechnology adaptation.



Intelligent Electronics

The electronic parts export is another essential Pillar for the Thai economy. Based on the country's Competency, technological integrations, Complicated integrated circuits industry, and Electronic related industry will develop Its momentum.



Food Processing

Thailand has worldwide recognition as Kitchen of the World. Thailand has put forward its own advantages position to adopt biotechnological application and serving demand for better safety standards, food origins, and veganism.

EEC: 12 Targeted Industries



High-value and Medical Tourism

Thailand is the most favorite tourist destination and a leading medical tourism in Southeast Asia. Eco-tourism, medical & wellness tourism and business-leisure tourism will be promoted in the EEC.



Aviation and Logistics

Future air traffic growth aimed at Asia. Thailand, as a prime geographic location with industrial expertise, can leverage to achieve a quick win in the aviation business. EEC primarily focuses on the development of MRO center in U- Tapao Airport and Tier 2 to 4 aerospace industries.



Automation and Robotics

Thailand is leveraging its automotive and electronics industries to promote robotics production and automated system application that will provide a better business solution to both domestic and international corporations.



Medical and Comprehensive Healthcare

Endow with a strong foundation in medical tourism, Thailand has the potential to be the first-rated 'medical hub' with a comprehensive healthcare and medical science industry development.

EEC: 12 Targeted Industries



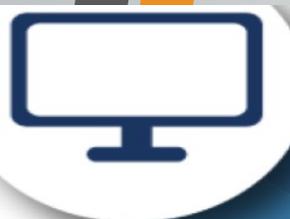
Biofuel and Biochemical

Thailand is a major player in ethanol production, sugarcane, and oil palm industry. This will serve as a bridge between the current and future establishment of chemical industry with technological R&D of the third-generation biofuels and new biochemical products.



Education and Human Resource Development

EEC encourages collaboration between various educational organization both domestically and internationally including vocational schools, universities, and private companies to Develop the educational curriculum to meet the future demand and the international standard.



Digital

Investment opportunities in the digital industry are abundant in various sectors such as e-commerce, IoT, digital content and cloud computing among others. Some of our ambitious projects, such as the development of EEC Smart City and Digital Park, are ensuring achievement and continuity development.



TATA CONSULTANCY SERVICES

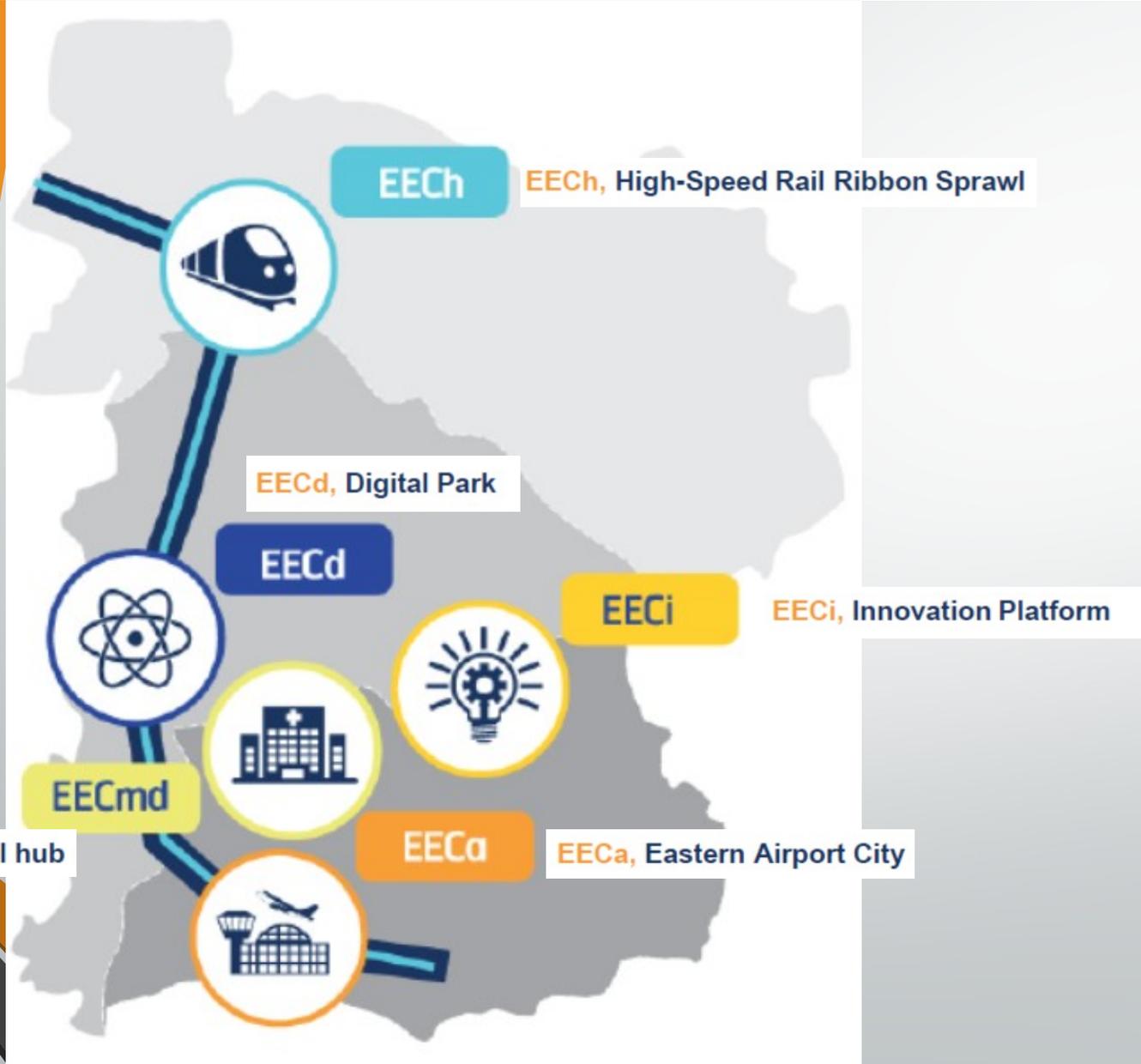


Defense Technology Industry

This newly targeted industry aims to increase the efficiency of Thai military activities and supply of domestic military forces focusing on R&D and production of military devices and vehicles, and MRO business.



EEC: Specialized Area-based Development



Smart Cities in 3 provinces of EEC



EEC: Extensive Tax Incentive at a Glance

Zones in the EEC	Incentives	For targeted activities in designated locations			
		Section 8	A1	A2	A3
1. Promoted Zones for Specific Industries (EECa,EECd, and EECi)	Corporate income tax exemption	10 + 3 Years (no cap)	8 + 4 Years (no cap)	8 + 4 Years	5 + 2 Years
	50% corporate income tax reduction	-	-	-	5 Years

For Eligible activities in the EEC	
Section 8	A1 - A3
10 + 1 Years (no cap)	Regular exemption (5 to 8 years)
-	3 Years

2. Promoted Zones for targeted industries	Corporate income tax exemption	10 + 2 Years (no cap)	8 Years (no cap)	8 Years	5 Years
	50% corporate income tax reduction	-	5 Years	5 Years	5 Years

10 + 1 Years (no cap)	Regular exemption (5 to 8 years)
-	3 Years

3. Other Industrial Estates & Industrial Parks in the EEC	Incentives	For targeted activities in designated locations			
		Section 8	A1	A2	A3
3. Other Industrial Estates & Industrial Parks in the EEC	Corporate income tax exemption	10 + 2 Years (no cap)	8 Years (no cap)	8 Years	5 Years
	50% corporate income tax reduction	-	3 Years	3 Years	3 Years

Remark:

- A1 : Knowledge-based activities focusing on R&D and design to enhance the country's competitiveness.
- A2 : Infrastructure activities for the country's development, activities using advanced technology to create value-added, with no or very few existing investments in Thailand.
- A3 : High technology activities which are important to the development of the country, with a few investments already existing in Thailand.

Section 8 : Technology and Innovation Development includes targeted core technology development such as development of biotechnology, nanotechnology, advanced materials technology and digital technology.

EEC: Applications Submitted at a Glance

Total Applications submitted to BOI

Jan - Dec 2018

Applications in EEC

Applications	Value (bil. Baht)
422 projects	684
Approved	
415 projects	343

Source: The Board of Investment of Thailand : BOI

Total Applications

1,626

Projects

Total investment value **902** billion Baht

788 applications (48%) are in the 10 targeted industries. The projects value is 758 billion Baht in total.

Most Applications



Digital

= 194

Projects

Highest value



Biofuels and Biochemicals

= 510

billion Baht

Approved Projects

1,469

Projects

Total investment value **549** billion Baht

695 approvals (47%) are in the 10 targeted industries, The projects value is 417 billion Baht in total.

Most Approvals



Digital

= 142

Projects

Highest value



Biofuels and Biochemicals

= 206

billion Baht

Contact Points for Doing Business in Thailand



Royal Thai Embassy in New Delhi

<https://www.thaiindia.net/english-1.html>



INVEST INDIA

NATIONAL INVESTMENT PROMOTION
AND FACILITATION AGENCY

<https://www.investindia.gov.in/>



Embassy of India in Bangkok

<https://embassyofindiabangkok.gov.in/>



FICCI Federation of Indian Chambers of Commerce & Industry

32 Thai Business Houses in India

(<https://www.thaiindia.net/2014-12-25-12-33-02/companies-thailand-in-india.html>)

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